

## Preparing Your Elective Surgery Re-entry Plan

Mapping the Future of Pain Procedures with Neuromodulation and COVID-19

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### Where Are We Today with Procedure Volume?

Freestanding ASC and Hospital Settings



"I can see my practice failing before my eyes. I fear the financial implications in 2-3 months when no money is coming in and I have been extremely disappointed in the guidance of both my personal financial institution as well as the government."



97.5%

Saw a decrease in patient volume

68%
Had a decrease in office visits

80%

Experienced a 50% decline in revenue

49%

Have had to furlough staff

34%

Have had to cut salaries

11%

Report Closing Temporarily



### Balancing Utilization of Hospital Resources with Elective Patient Care

Are Procedures to Relieve Pain Elective?



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## SELECTION







### **Purpose**

To address:

Procedure Stratification

Patient Selection

Performance of neuromodulation procedures



### Principles

Evidence Informed
Practical/Applicable
Neuromodulation specific
Flexible/Pandemic ready

# NANS Neuromodulation Device Algorithm 4 areas of focus:









ALTERNATIVE TREATMENT AVAILABILITY



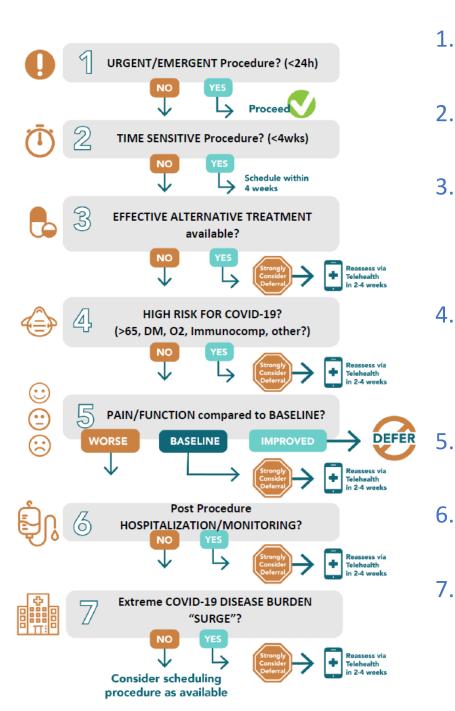
PATIENT FACTORS



FACILITY/COMMUNITY FACTORS

# NANS Neuromodulation Device Algorithm 7 questions



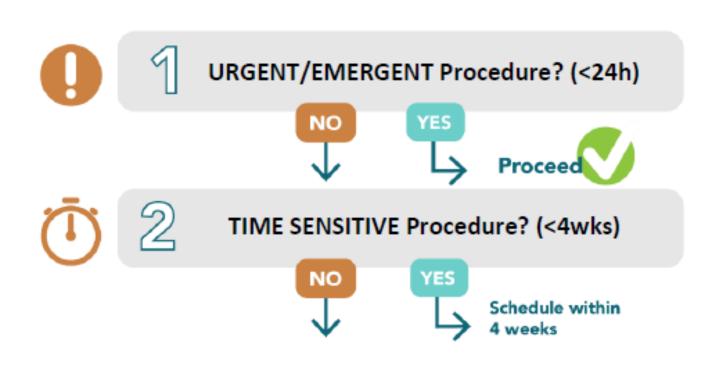


- 1. Is the procedure **Urgent/Emergent?** (<24hrs)
- 2. Is the procedure time sensitive? (<4wks)
- 3. Is there an **effective alternative treatment option** that my be implemented for 4 weeks or more without significant decrease in function or increased morbidity?
- Is the patient at **high risk for COVID-19** related illness? (>65, Immunocomp, O2, DM, Other?)
  - Is the patient's functional status/pain improved or worsened from baseline?
- 6. Will **post-procedure hospitalization**/monitoring be required?
- 7. Is the **COVID-19 Disease burden** of the hospital/community utilizing extraordinary healthcare resources? (surge?)



## Urgent/Emergent or Time Sensitive Procedures





- 1. Is the procedure **Urgent/Emergent** (<24hrs)
  - Loss of life or limb or neurologic function within 24hrs?
  - If not done within 24hrs, is there potential for catastrophic reversal or decline of functional or physiologic status?
- 2. Is the procedure Time sensitive? (<4weeks)</li>
  - Likelihood of transition to urgent/emergent status?
  - Superficial infection? monitor weekly
  - No/Not sure? --> Go to Question 3



## Alternative Treatment Availability



• 3. Is there an **effective alternative treatment** option that





EFFECTIVE ALTERNATIVE TREATMENT available?







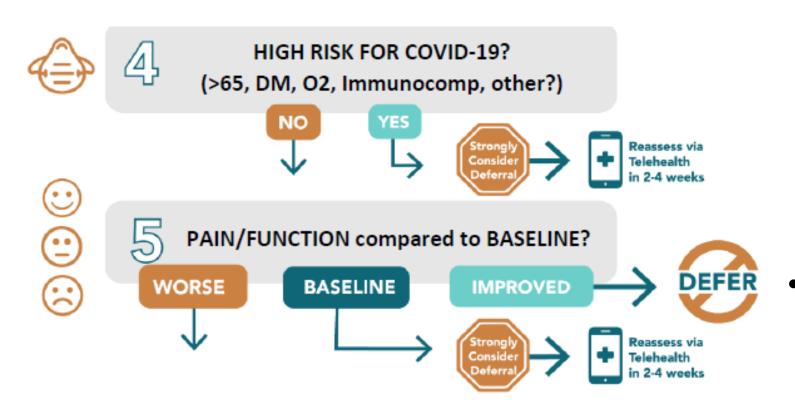


- may be implemented for 4 weeks or more?
- Will not cause increased morbidity?
- Will not decrease function?
- Yes → strongly consider deferral (Reassess via <u>Telehealth</u> in 2-4 weeks)
- No → proceed to next question



## Patient Risk and Functional Status



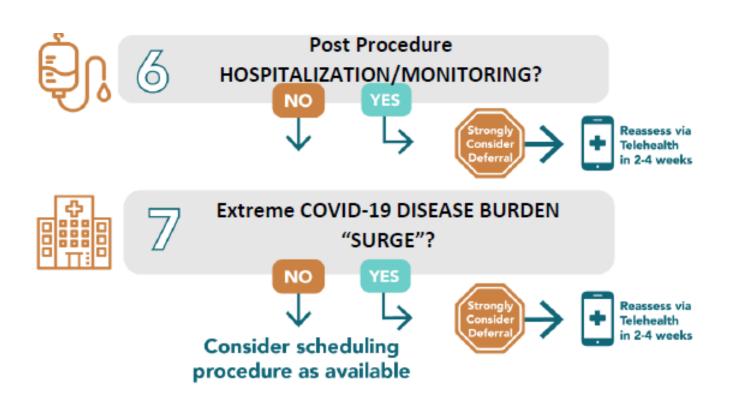


- 4. Is the patient at **high risk for COVID-19** related illness?
  - >65, immunocompromised, O2, Asthma, DM, other?
    - Yes → strongly consider deferral (Reassess via <u>Telehealth</u> in 2-4 weeks)
    - No → proceed to next question
- 5. Is the patient's **functional status/pain** improved or worsened from baseline?
  - Improved → defer (Reassess via <u>Telehealth</u> in 2-4 weeks)
  - Baseline → strongly consider deferral (Reassess via <u>Telehealth</u> in 2-4 weeks)
  - Worsened → Proceed to next question



## Hospitalization/Facility Resources — "Surge"





- 6. Will post procedure hospitalization/monitoring be required?
  - Examples:
    - Yes → strongly consider deferral (Reassess via <u>Telehealth</u> in 2-4 weeks)
    - No → proceed to next question
- 7. Is the **COVID-19 disease burden** of the hospital/community using up extraordinary healthcare resources ("Surge")
  - Limited availability of staffing, PPE, etc.
    - Yes → strongly consider deferral (Reassess via <u>Telehealth</u> in 2-4 weeks)
    - No → Consider scheduling procedure as available

### NANS Resource Page



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ABOUT NANS MEETINGS MEMBERSHIP

- NANS COVID-19 resource page
  - https://neuromodulation.org/N ANSWorkingforYou/Newsroom/ COVID-19Resources.aspx

#### NANS COVID-19 RESOURCE GUIDE FOR PRACTITIONERS

In these trying and uncertain times, the NANS Advocacy and Policy Committee (APC) would like to assure you that we are in this fight against COVID-19 together. As such, the APC has put together some helpful suggestions for how you can modify your practice and utilize available resources in order to protect your patients, your staff, and yourself.

Please click here to read the APC's full letter regarding COVID-19 and how you can keep your practice safe.

- Office Safety Protocol
- Office Notification Example

#### HHS GENERAL ALLOCATION FUND

Updated 4/30/2020

The Department of Health and Human Services (HHS) announced that it will begin distributing the second tranche of funds from the \$100 billion in funds to hospitals and other healthcare providers impacted by the coronavirus response. The funding will be used to support healthcare-related expenses or lost revenue attributable to COVID-19. Please reference additional information from HHS regarding the distribution here.

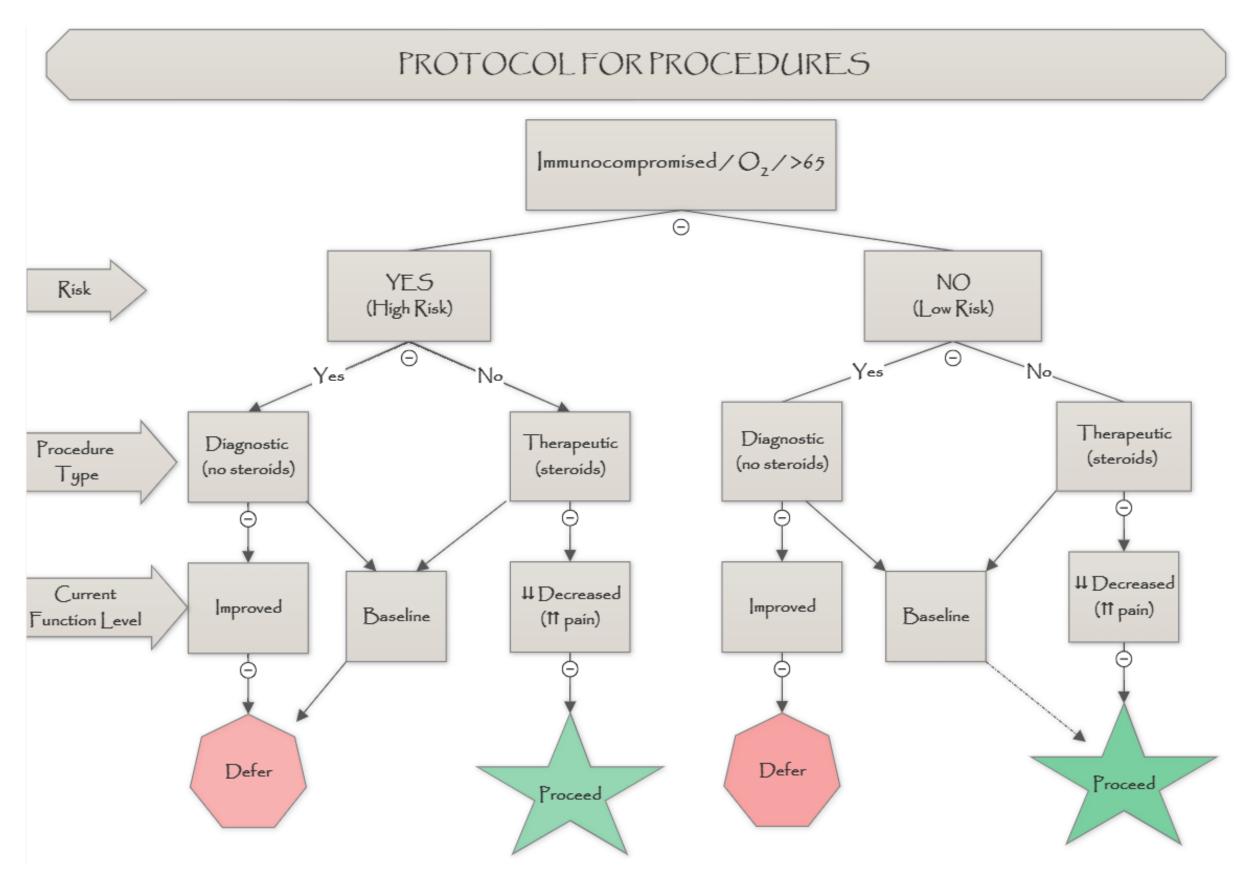
Providers without adequate cost report data on file will need to submit their revenue information to the General Distribution Portal for additional general distribution funds.

• Read the AMA's guidance sheet to learn what information is needed to submit to the portal.

### SCHEDULING

### Additional Resources

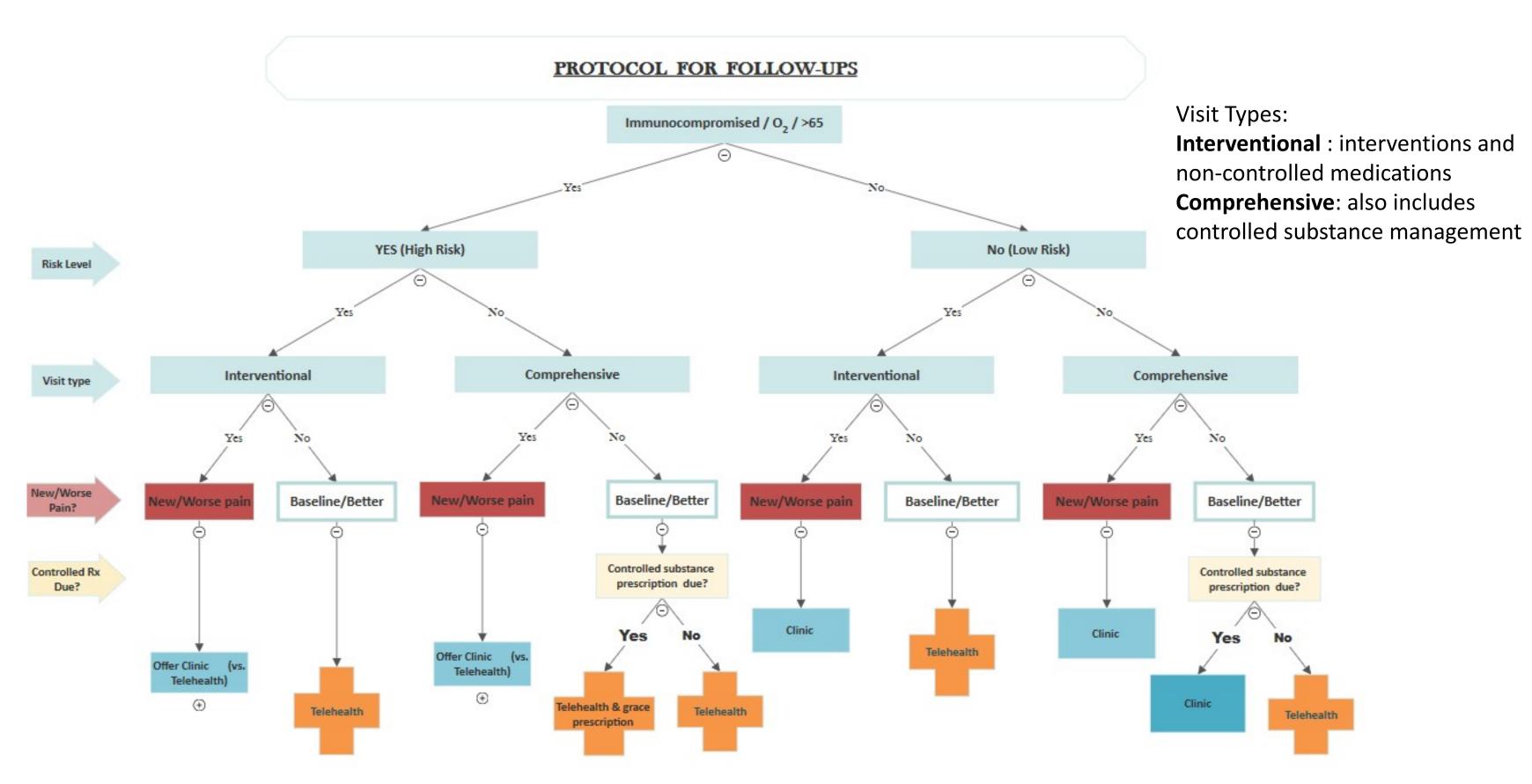
- CMS communication on resuming elective procedures
  - <a href="https://www.cms.gov/files/document/covid-flexibility-reopen-essential-non-covid-services.pdf">https://www.cms.gov/files/document/covid-flexibility-reopen-essential-non-covid-services.pdf</a>
- ASA/FACS/AORN/AHA joint statement on resuming elective procedures
  - https://www.asahq.org/about-asa/newsroom/news-releases/2020/04/jointstatement-on-elective-surgery-after-covid-19-pandemic



3/19/2020- The above protocol is a suggestion on triaging interventional pain procedures and visits in light of the unprecedented COVID-19 pandemic. It is not a substitute for medical advice, diagnosis, or treatment from a licensed physician. No action or inaction should be taken based solely on the contents of this information.

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## Covid Testing Pre-Procedure

## Covid Testing

- Serology testing IgM/IgG
- Molecular Testing for the virus



## Testing Methods

## Immunoassay

Rapid Test

Traditional Immunoassay







## Serology Testing

IgM appears in 5-7 days in most patients

lgG appears in 5-10 days



## Viral Testing

Polymerase Chain Reaction (PCR) or Molecular Testing

Identifies viral RNA





## **Ambulatory Surgery Centers**

Converting the registration of an ASC to a hospital with Medicare during the Public Health Emergency

https://www.cms.gov



## **Ambulatory Surgery Centers**

CPT Code	Procedure	Medicare ASC	Medicare HOPD
		Effective 1/1/2020	Effective 1/1/2020
62321	Injection interlaminar cervical/thoracic	\$ 407.78	\$ 807.03
62327	Injection interlaminar lumbar/sacral	\$ 529.78	\$ 1,048.48
62350	Spinal Cath Implant/Revision	\$ 3,741.74	\$ 7,112.96
62362	Pump Placement/Revision	\$ 17,647.08	\$ 21,325.20
62367	Analyze Spine Infusion pump	\$ 17.70	\$ 349.79
63650	Lead Placement	\$ 5,829.36	\$ 7,988.51
63685	Generator Placement	\$ 30,301.02	\$ 37,596.66



### **NEUROVATIONS** A PATIENT CARE & INNOVATION COMPANY

Neuromodulation for the COVID-19 **Cytokine Storm** 

Thursday May 28th, 2020 5:30 PDT/8:30 EDT



Eric Grigsby MD, MBA CEO and Founder Neurovations and Napa Pain Institute



Peter Staats MD, MBA Chief Medical Officer, National Spine & Pain Centers

Join us at Neurovations for upcoming webinars and follow us on social for updates!











## Questions?

Thank you for attending!

